

Muneer Shaikh

Chairman,
Arcon Holdings



Corporate footprint across
**Poland, Slovakia, Finland,
UAE & India**

Personal Profile | **Muneer Shaikh**

Roots & Early Professional Experience

Hailing from Kerala and educated in Bangalore, Muneer worked briefly in India before making a pivotal move towards Europe, driven by a desire to pursue higher education and explore wider opportunities.

Moving to Europe

In 2015, he moved to Riga Technical University, Latvia for higher education, marking the beginning of his European journey. His exposure to different European markets and cultures soon fuelled an entrepreneurial outlook that extended beyond academics.

Discovering Poland

Travelling extensively across Europe, Muneer began identifying Poland as a market with significant potential. By the end of 2015, he had decided to build his entrepreneurial journey around the Polish market.



First Entrepreneurial Venture

In 2016, he co-founded **Arcon Overseas Ltd.** in Warsaw, alongside Abdul Nizar Veeramangalam and Lena Wach, with a focus on outsourcing services for the building and construction sector. Muneer holds a 50% stake in the company.

Learning Through Experience

The initial venture gave Muneer first-hand exposure to the complexities of operating within European regulatory, taxation and business environments

Dedicated Focus on Outsourcing

The activities of the company continued in full swing, gradually adding outsourcing projects across diverse sectors such as automotive, infrastructure, marine, industrial, and many others. Muneer ported his outsourcing venture into a new entity named **Iwa International Ltd.** in February 2021. The business has been growing steadily ever since and is a core part of his European operations. He serves as President of the Management Board and holds a 50% stake.



A Technology- Driven Mindset

Muneer from the very beginning of his entrepreneurial journey, was interested in venturing into IT solutions. As Iwa International Ltd. was established as a new venture with a different focus, he kickstarted his technology business under the banner of Arcon in 2019. Rather than pursuing quick growth, Muneer remained deeply invested in developing the technology business through continuous research, development and refinement. It took him approximately seven years to position the business as a travel technology provider. Hence, in March 2026, the company, originally registered as Arcon Ltd., was renamed **Afinetrip Ltd.** Muneer currently serves as President of the Management Board and holds a 50% stake.



 AFINETRIP Ltd. 5 December 2019	 IWA INTERNATIONAL Sp. z o.o. 25 July 2024
 ARCON OVERSEAS Ltd. 18 March 2016	 ARCON FOUNDATION 23 March 2021
 KIWISOFT SOLUTIONS LLP 6 July 2023	 SAKURA HOLDINGS L.L.C-FZ 11 February 2026

Recognising the potential of the technology provider powering Arcon, **Kiwisoft Solutions LLP** founded in 2023 based in Kerala, India, Muneer became a partner in the IT company in 2026. The current register records him as a partner with a **25% profit share**.

A Lifelong Partnership Begins

In 2022, Muneer's life took a beautiful turn when he married Lena Wach, the CEO of Arcon Holdings. Today, they share a fulfilling life together as proud parents to their two-year-old son.



Expanding beyond Poland

The outsourcing operations subsequently expanded beyond Poland, with **Arcon s.r.o.** established in Slovakia in 2023 and **Iwa International Sp. z o.o.** established in Finland in 2024.

The technology ecosystem also expanded to India through **Arcon Overseas Consultants Pvt. Ltd.**, established in Kerala in 2019.

In 2025, the business expanded into the UAE with the establishment of **Arcon Group LLC** in Sharjah Media City, further extending the group's international footprint.

Beyond His Core Businesses

Muneer's business interests extend beyond outsourcing and technology. He is also an investor in **Emir & Tays Construction LLC**, a Dubai-based building contracting company, with a 17% stake recorded in the current corporate documentation.

Board-Level Engagement

He serves as a Board Member of **Sakura Holdings LLC-FZ**, a Dubai-based business consortium focused on supporting innovative businesses and community well-being initiatives.

A Service-Driven Entrepreneur

Across his ventures, Muneer's entrepreneurial approach has been closely connected to a service mentality. His focus extends beyond building companies to creating solutions, opportunities and support systems for the people and communities around him.

He founded **Arcon Foundation**, a charitable organisation in Poland where he serves as VicePresident. The foundation supports the Asian community in Poland through initiatives such as language and skill development programmes, emigration support and community assistance. Beyond professional support, the foundation sponsors sporting and entertainment initiatives designed to foster connection, belonging and a sense of community among Asians living in Poland.

Arcon Holdings : From One Venture to an International Group



What began with a young entrepreneur from India exploring opportunities in Europe has evolved into a diversified business footprint spanning **Poland, Slovakia, Finland, the UAE and India**, with interests across outsourcing, technology solutions, construction and business investments.